

# **CORPORATE OVERVIEW**



# **ABOUT US**

Cloudtronics produces customised electronic cloud-based solutions for businesses with highspeed connectivity requirements or projects within the IoT space. Proudly Australian owned and operated we have the largest R&D and test facilities in the country. With distribution in Sydney, Melbourne and Jakarta, Indonesia we can manufacture, test and deploy products locally, faster than our competitors. We also have a dedicated R&D facility in Fremont CA in the U.S.A., with additional locations planned.

## **PRODUCTS**

### **Fibre Connectivity Range**

- · CWDM / DWDM Multiplexers
- Amplifiers
- · Transceivers\*
- · DAC cables
- · Passive Optical Devices
- · Media Converters and many other related products

\*100% compatibility with all vendors i.e. Cisco, Ciena, Ericsson, HP, Juniper, Brocade, IBM, Dell

### **MaxiMate**

Our Transceiver Programming Device with built-in cloud-based live support.

#### **Custom IoT Electronics**

Electronic devices to control machines and/or transport

data from sensors to a central portal for collection, processing and analysing reporting and alerts.

Kris McGhee Managing Director of SunSquirt

# WHY CLOUDTRONICS



#### Australian Engineering and R&D

Australian based Research & Development Labs have on staff Optical, Electronic, Software and Mechanical Engineers to customise products.



#### **Australian Distribution Centres**

Cloudtronics strives for the fastest lead times in the market and carry over 10,000 pieces ex-stock between the Sydney and Melbourne distribution centres. Orders received before 2pm can be shipped on the same day!



#### **Technical Support**

Cloudtronics offers Engineering based Pre and Post-sales support. With a 24x7 Ticket/Phone support network, our Australian based engineering and support team have you covered!



### State of the Art Lab Facility

Our Sydney (Head Office) based lab facilities are second to none! We can simulate customer conditions in our test labs to provide a fast and effective engineering or corrective solutions.



#### Best in Market Forward-Replacement Service

Zero in-field failure rate! Cloudtronics optical product lines come with an industry-leading 5-year warranty and a 100% compatibility guarantee. If failure occurs the product will be promptly replaced with no complex admin procedures or RMA forms!



#### MaxiMate

The MaxiMate programming and testing unit, is Cloudtronics live cloud-based transceiver support device. We generate and test our own code, eliminating the need for 3rd party services, resulting in speedy and reliable solutions to your SFP problems.



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#### **6 Week Design Consultation**

30-years of experience in various disciplines enables the Cloudtronics team to tailor solutions to customer requirements. We work to a deliver a Proof of Concept (POC) cloud electronics prototype within 6 weeks of defining the customers project scope.







